





THE PE TEAM



MIKE DREVER
President



PETER STEELE
Revenue Automation



JOHN MURPHY
Director Acquisitions



AKOS MAGYAR
Business Development



DARRYL INGLIS
Director of Development



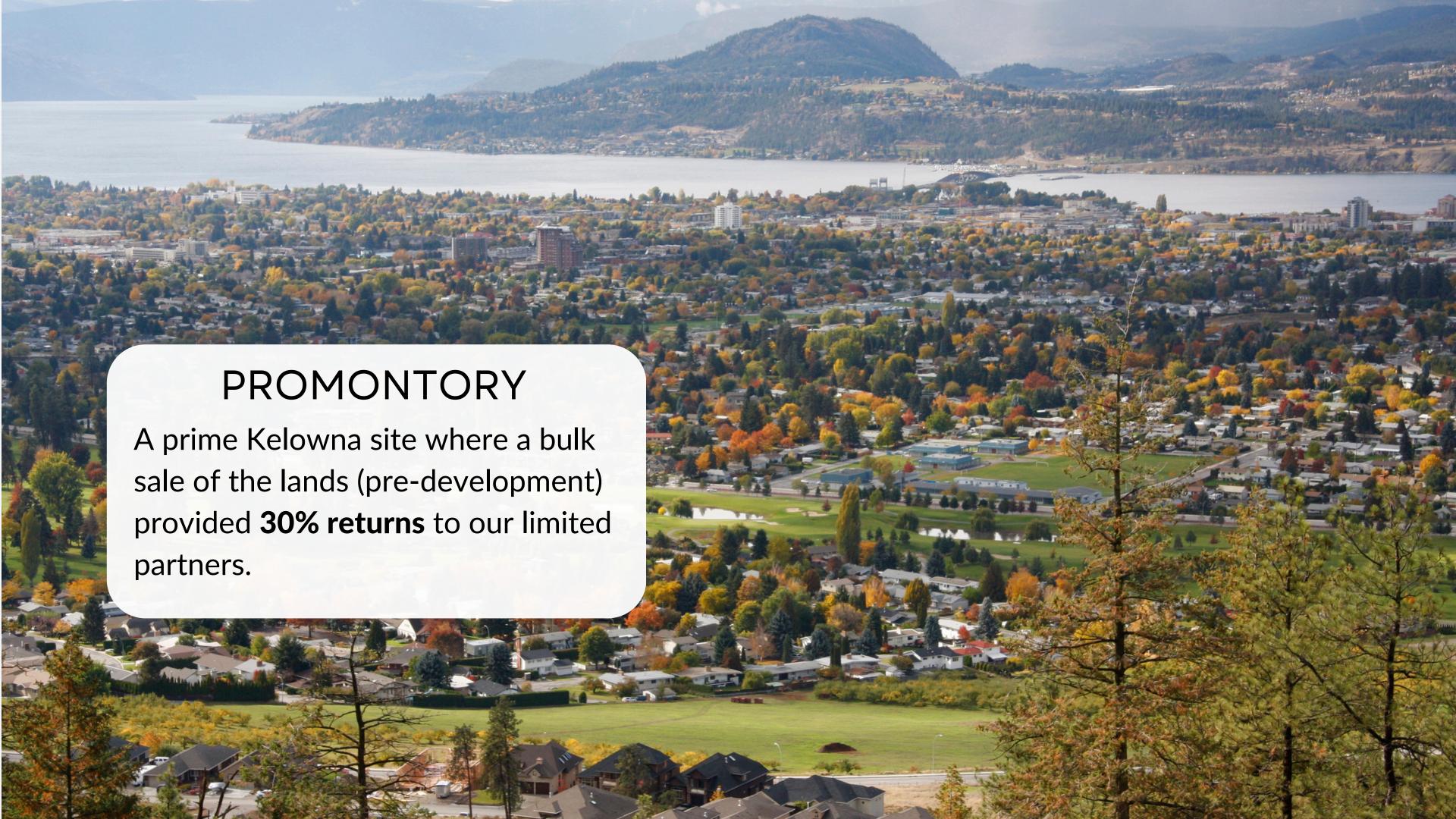
ENN OUN
Corporate Finance



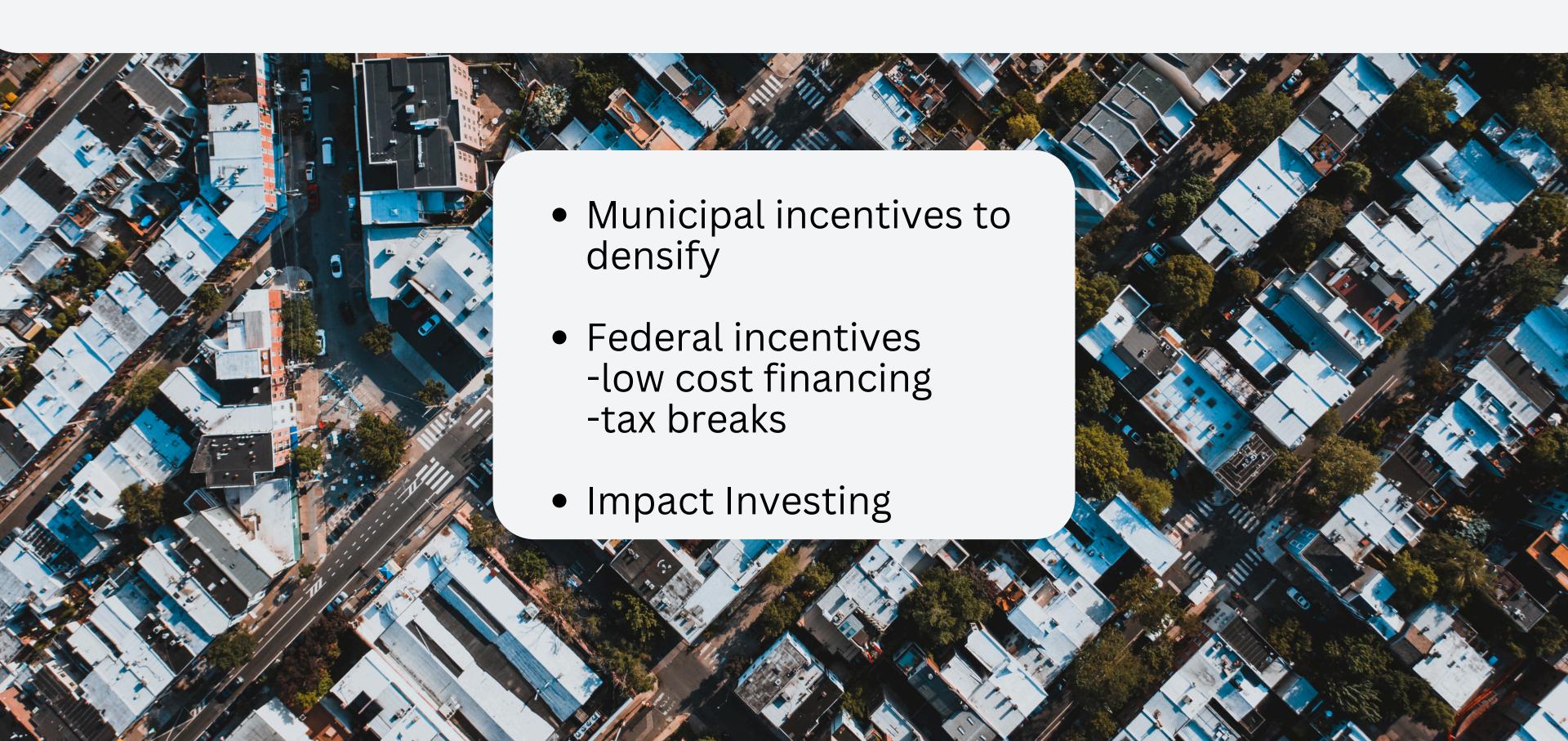
The PE team has successfully developed, acquired, and repositioned over \$1B in multi-family and resort properties in 119 projects in Canada, the USA, and Mexico







HOUSING SUPPLY CRISIS = OPPORTUNITY



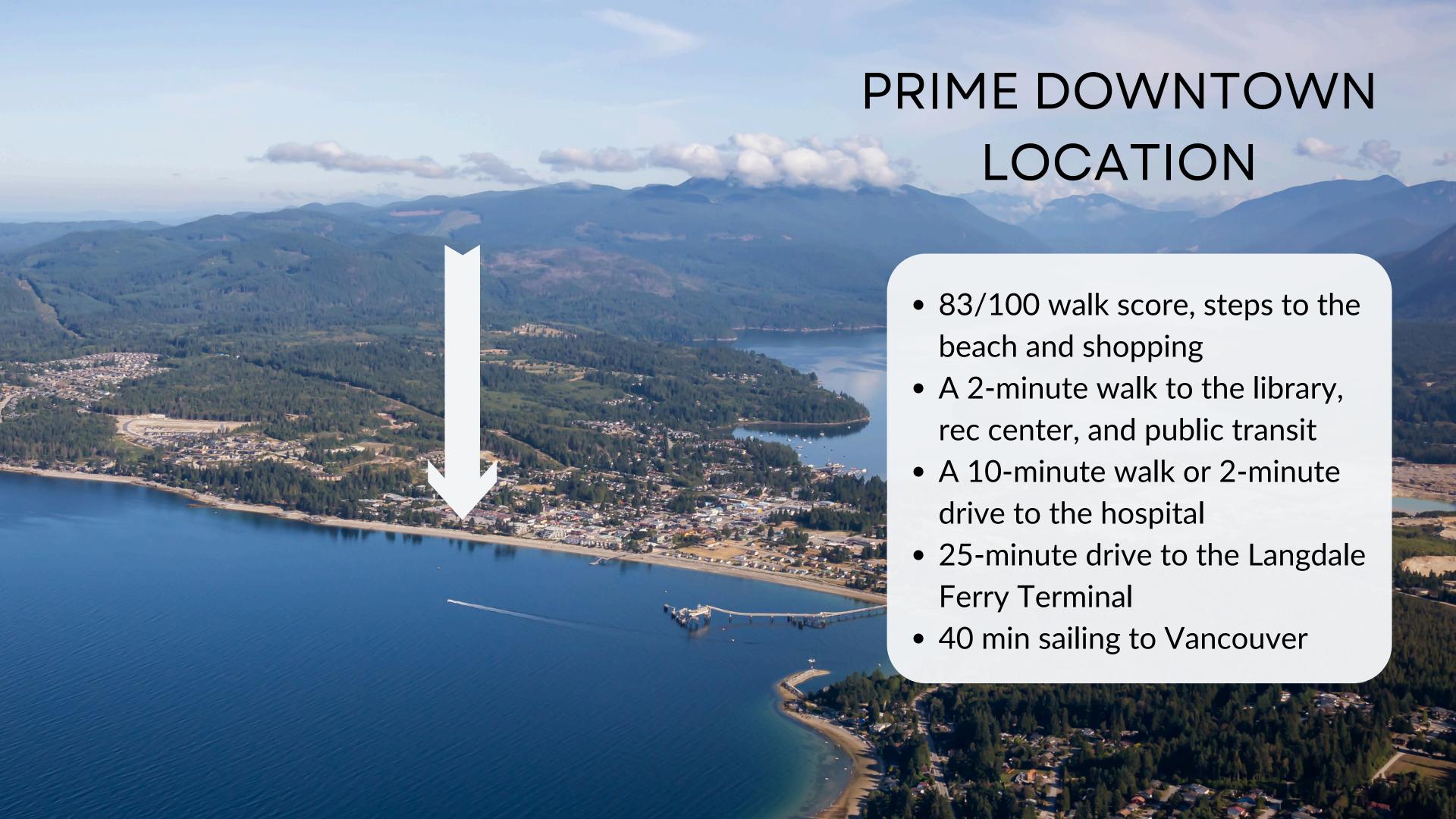
SECHELT, BC

- Emerging Market
- Proximity to Greater Vancouver
- Desirable coastal location and climate
- Affordable living
- Regional Center for Infrastructure
- Growth limited only by its housing shortage
- Municipal development motivation

Desolation Sound Whistler Lund Powell River Saltery Bay Texada Squamish Island Ma⁄deira Park Sechelt Gibsons • © Horseshoe Bay Vancouver Tsawwassen U.S.A.Nanaimo Bellingham

PACIFIC OCEAN

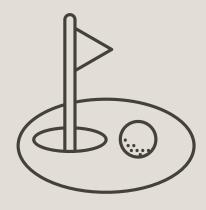




LIFESTYLE



800 KMS of HIKING TRAILS



2 NEARBY GOLF COURSES



50 NEARBY LAKES



240 SUNNY DAYS



THE HUB OF THE SUNSHINE COAST



Serving the Sunshine Coast area of just under 30,000



Regional healthcare provider

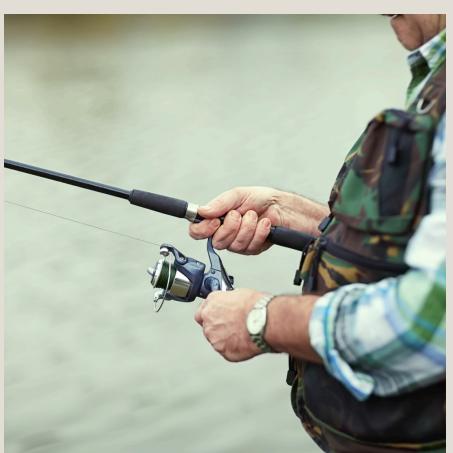


Transportation point for Sunshine Coast



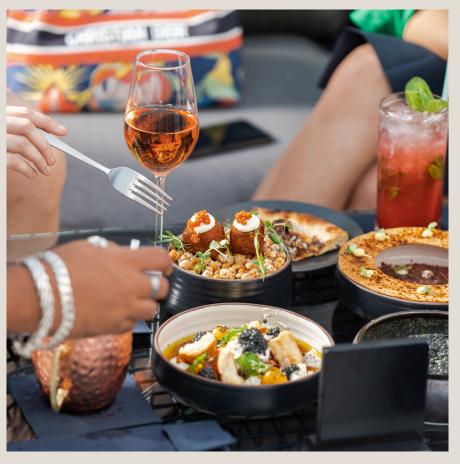




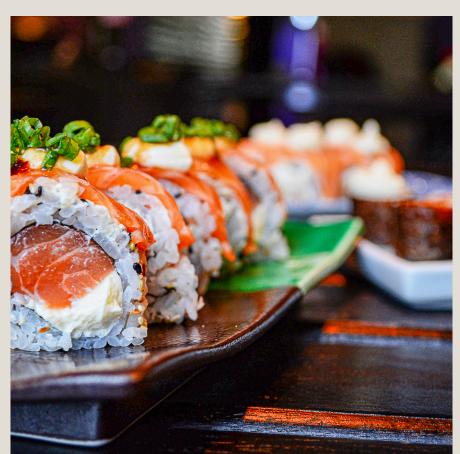


















1.66 acres

Current Zone

C-4

Downtown Commercial

New OCP up to

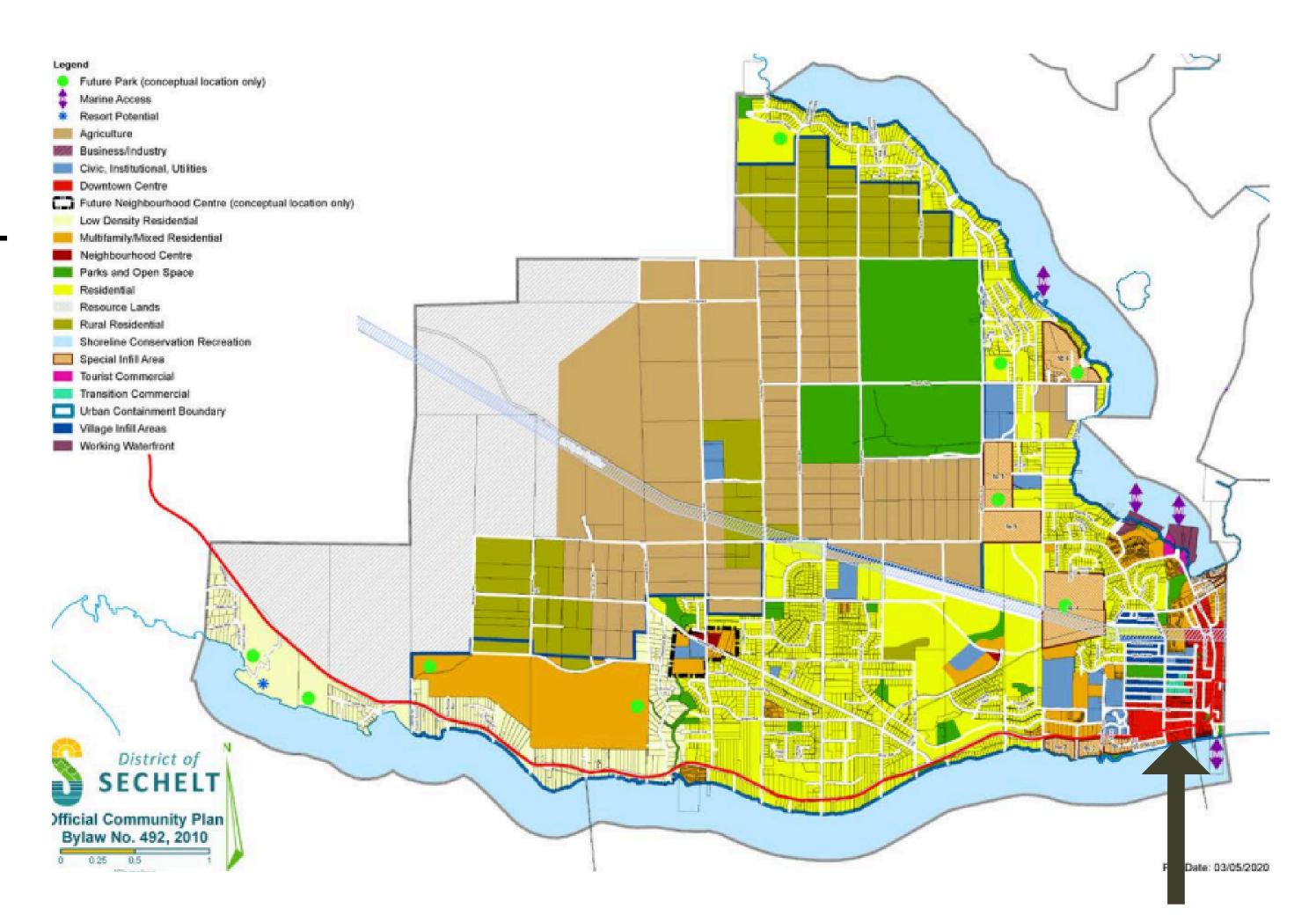
2.8 FAR







SECHELT MUNICIPAL CHANGES



ATTACHMENT 2

SECHELT MUNICIPAL CHNAGES

PROPOSED DENSITY AND HEIGHT REFERENCES - OFFICIAL COMMUNITY PLAN

Floor Area Ratio (FAR)
Units Per Hectare (UPH)
Height in Storeys (1 Storey = approx. 4 m)

OCP Land Use Designation	Existing FAR / UPH	Proposed FAR & Delete UPH Reference	Existing Height Reference in Storeys	Proposed Height Reference in Storeys
Low Density Residential	0.4 FAR	0.5	1 -2	2
< 3 units	0.35 - 0.4 FAR	0.5	1-2	2
> 2 units	0.6 - 0.7 FAR	1.0	1 -2	3
Special Infill Areas (Residential)	0.6 - 0.75 FAR 15 - 20 UPH	1.5	2 - 3	4
Neighbourhood Centre (Commercial/Residential)	0.8 25 - 60 UPH	1.7	2 - 4	5
Multifamily/Mixed Downtown Centre (Multi Residential & Commercial)	1.0 - 1.4 30 - 50 UPH	2.4	3 - 6	6

Note: Where there is a discrepancy in reference to development density, floor area ratio, units per hectare, or building height in this Bylaw Schedule, these references have been updated in Figure 17 by OCP Amendment Bylaw No. 492-35 and are true and correct.

District of Sechelt Regular Council Agenda

Wednesday, February 7, 2024

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Site area $72,099 \times 2.5 = 180,247$

Buildable x \$70. psf = \$12.6M

Assume Subdivision 1/2 the site. (approx.) =\$6.3M

Total Net = \$12.2m



A boutique planning & design firm specializing in Rezoning, Subdivision, Heritage Revitalization, Multi-Family Development, Building Applications, and Forward-Thinking Design. Involved in over 100 projects across the Lower Mainland, Sunshine Coast, and beyond.

CityState's Founding Partner, Gaetan Royer, is the former Chief Planner for Metro Vancouver and Port Moody City Manager for an 11-year term. He continues to be involved in a large number of award-winning urban developments. A published author of research papers, Gaetan is a frequent commentator on urban affairs on CBC. Gaetan holds a Masters in Urban and Regional Planning, Bachelors in Architecture, and he is a Military Engineer.









WHY LIMITED PARTNERSHIPS?

LIMITED PARTNER

- passive income
- preferred returns
- limited liability
- access to expertise
- paid out **1st**

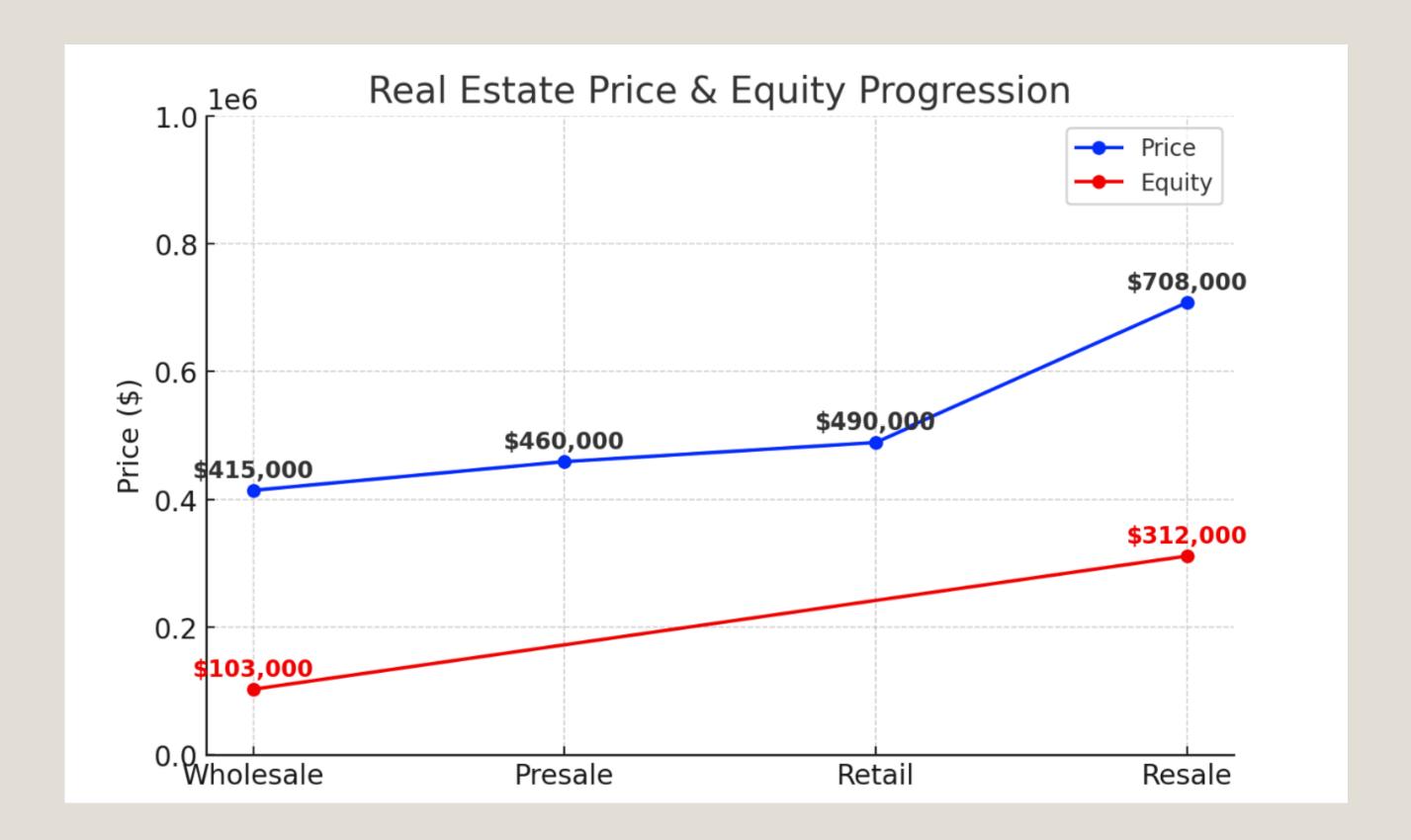
GENERAL PARTNER

success

- day to day management
- assume more risk
- oversee development and ensuring success
- paid out <u>after</u> LPs are

INSIDERS ADVANTAGE™

Actual
Example;
The Lauren in
Squamish



PROFORMA

Land Sale of 3 Development Sites @ \$70 psf buildable	\$12,620,825	
Realty Commissions 3%	(\$378,625)	
Net Revenue	\$12,242,200	
Costs		
Land	\$4,500,000	
Consultants to DP	\$1,137,750	
Development	\$139,481	
Marketing and Raise Cost	\$645,000	
Financing	\$200,000	
Costs incurred to date- LP	\$2,180,000	
Total Costs	\$8,802,231	
Project Profit	\$3,439,969	
Unlevered Project IRR	41.4%	

USE OF PROCEEDS

Sechelt Use of Proceeds	Target Completion Date	Our Cost to Complete
What we must do and how we will do it	Number of months to complete	(approximate amounts)
Payout Vendor Take Back Mortgage	9 months	\$900,000
Payout Second Mortgage	6 months	\$150,000
Payout Third Mortgage	6 months	\$500,000
Municipal Charges / Development Cost Charges / CAC	9 months	\$139,481
Soft Costs- Legal & Accounting	9 months	\$190,000
Soft Costs- Design& Consultants	9 months	\$500,000
Development Management	9 months	\$211,500
Offering Cost and Marketing	7 months	\$645,000
Interest Vendor Take Back Mortgage	8 months	\$200,000
General Partner Cost & Guarantor Fees	9 months	\$236,250
Contingency Fund	9 months	\$117,769
Cash Reserve	9 months	\$410,000
Total		\$4,200,000



- Significant short-term opportunity to unlock value through an OCP compliant rezoning and DP
- Limited Partnership units of \$25,000 the first phase of this offering is \$4.2 million to reach rezoning.
- Return of equity is projected in 18 months, generated from the sale or JV of the rezoned property.

THE OPPORTUNITY





QUESTIONS

Contact Info





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*All statements or views expressed and all projections, forecasts or statements relating to expectations regarding future events or the possible future performance of the proposed transaction represent the Company's own assessment and interpretation of information available as at the date of this document. Prospective Investors must determine for themselves what reliance (if any) they should place on such statements, views, projections or forecasts and no responsibility is accepted by the Company in respect thereof.

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